

Guaranteed Success in SAP Certified Application Associate C_S4CS_2105 Exam Dumps [Q52-Q70]



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SAP C_S4CS_2105 Daily Practice Exam New 2022 Updated 98 Questions

NO.52 In the Planning Apps for Sales (100) scope item, which of the following does the pan layout generated by the system depend on? There are TWO answers for this Question

- * Attributes defined by the user
- * Plan data defined by the user
- * Version defined by the user
- * Dimensions defined by the user

NO.53 What is the purpose of the Starter system in the SAP S/4HANA Cloud implementation project? Please choose the correct answer.

- * To conduct a blueprint workshop to identify all customer requirements for a completely customized solution
- * To demonstrate SAP Best Practices processes in a preconfigured system and identify customer personalization requirements

- * To demonstrate the customer's personalized solution, including process flows, the organizational structure, and authorizations
- * To configure the customer's personalized solution for demonstration and testing during the Realize phase

NO.54 What does SAP recommend you do to maintain the organizational structure in SAP S/4HANA Cloud? Please choose the correct answer.

- * You delete or rename the existing organizational units
- * You rename the existing organizational units. Creation of new units is NOT allowed
- * You copy the existing organizational units and rename the copies
- * You create brand new organizational units. Copy of existing units is NOT allowed

NO.55 You are working on an Invoice Correction Process with Debit Memo (BDQ) process in SAP S/4HANA Cloud.

What does the Create Debit Memo Request process step indicate? Please choose the correct answer.

- * Instruction to send a debit memo to the customer
- * Intention to recover amount difference as a debit
- * Permission to pay a debit
- * Intention to pass a credit for the amount difference

NO.56 In which SAP Best Practices resource do you find the Self-Service Configuration UIs per scope item? Please choose the correct answer.

- * Backlog list template
- * Test script
- * Business process flow
- * Business scenario to configuration mapping

NO.57 In which implementation phase do you perform data load preparation? Please choose the correct answer. Note:

Answers to this question are not verified by our experts, please study yourself and select the appropriate answers. Contribute: Please send the correct answers with reference text/link on

- * Realize
- * Deploy
- * Explore

NO.58 Which of the following is a function of the delivering plant in SAP S/4HANA Cloud? Please choose the correct answer.

- * To link the distribution channel to the company code
- * To deliver goods for multiple sales organizations
- * To assign the storage location to the sales organization
- * To allow the system to determine multiple shipping points

NO.59 Real-Time Reporting and Monitoring

How can business users create new analytics content? 3 answers

- * Create open core data services (CDS) views
- * Create additional key figures in existing data sources
- * Change existing data sources by adding filters
- * Create new data source via joins of standard data sources
- * Change underlying database tables of standard data sources

NO.60 Which customizing activities are allowed through the self-service configuration UI? There are TWO answers for this

Question

- * Deletion of SAP Best Practices content
- * Addition of new SAP Best Practices business processes
- * Adaptation of fields within SAP Best Practices content
- * Addition of new custom fields within SAP Best Practices content

NO.61 Which organizational element determines that the sales area can belong to only one company code? Please choose the correct answer. Note: Answers to this question are not verified by our experts, please study yourself and select the appropriate answers.

Contribute: Please send the correct answers with reference text/link on

- * Sales organization
- * Plant
- * Distribution channel
- * Division

NO.62 You are fulfilling customer orders on SAP S/4HANA Cloud. What is the function of the delivering plant during this process? Please choose the correct answer.

- * To link the distribution channel to the company code
- * To supply goods through multiple sales organizations
- * To assign the storage location to the sales organization
- * To allow the system to determine multiple shipping points

NO.63 Which tools support your customer to reduce days sales outstanding? 3 answers

- * Credit Management
- * Funds Management
- * Dispute Management
- * Treasury Management
- * Collections Management

NO.64 For which parameter is the percentage of conversion from quotation to order calculated in Predictive Analytics Model Training- Sales (2YJ)? Please choose the correct answer. Note: Answers to this question are not verified by our experts, please study yourself and select the appropriate answers. Contribute: Please send the correct answers with reference text/link on

- * Netvalue of order items
- * Net value of invoiced order items
- * Quantity of order items
- * Quantity of invoiced order items

NO.65 During Convergent Billing (IMC), you need to combine multiple documents in a subsequent billing document.

Which of the following document item characteristics must be identical? (2)

- * Ship-to party
- * Incoterms
- * Billing date
- * Payer

NO.66 What organizational element is used with the combination of sales organization and distribution channel to form a sales area? Please choose the correct answers

- * Plant
- * Sales group
- * Division
- * Sales office

NO.67 Which user ID must be locked for security reasons after you create an administrator business user? Please choose the correct answer.

- * SAP Lifecycle Management Administrator (SAP_LMADM)
- * SAP Customer Business User (SAP_CUST_BUS)
- * SAP Customer Initial User (SAP_CUST_INI)
- * SAP E-Mail Inbound Processing (SAP_SMTP_IN)

NO.68 What process step is executed in the SAP Ariba network during integrated discount management? Please choose the correct answer.

- * Release invoice for payment
- * Send payment confirmation
- * Start payment run
- * Suggest discount for early payment

NO.69 Which value propositions does SAP S/4HANA Cloud provide? There are 2 correct answers to this question.

- * Access to the Implementation Guide (IMG) for customization
- * Guided configuration tools for simpler configuration
- * Native integration with non-SAP cloud solutions
- * Preconfigured content for business processes

NO.70 You are working on a Sales Order Processing with Collective Billing (BKZ) process in SAP S/4HANA Cloud.

Which of the following split criteria always prevent the combination of multiple sales orders into a single outbound delivery?

(2)

- * Plant
- * Payment term
- * Ship-to party
- * Shipping point

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