

Updated Jun 16, 2022 Verified HPE2-W07 dumps Q&As - 100% Pass [Q75-Q96]



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New 2022 Latest Questions HPE2-W07 Dumps - Use Updated HP Exam

How could you focus on HP HPE2-W07 Certification Exam **Right here is the exam overview for HP HPE2-W07 Certification Exam HP HPE2-W07 Certification: Get our snappy guide in the event that you don't have the opportunity to peruse all the page**

The HPE2-W07 exam is a certification exam administered by HP. It's a requisite for passing the HPE Sales Certification Board Exam. The HP HPE2-W07 exam is an entry-level certification exam designed for people interested in implementing and managing VMware virtualization. This article will provide you with all the necessary information to make sure you feel confident before taking your test. Following the information provided in this article, you will be able to come up with a comprehensive test plan that will guarantee your success. **HP HPE2-W07 Dumps** is designed to help you pass with ease.

NEW QUESTION 75

Which customer is a good target for an Aruba SD-Branch solution?

- * an enterprise that needs to add one large branch over MPLS
- * a retailer that needs to support a large number of small branch sites

- * a university that needs to provide VPN access for faculty at home
- * a small to medium business (SMB) that needs a simple solution to add a branch.

NEW QUESTION 76

A customer needs a wired solution upgrade. Which characteristic indicates a good prospect for an Aruba switching solution?

- * The customer has found cloud applications to be too expensive and wants to limit their use.
- * The customer needs a wireless upgrade as well and wants better wired and wireless integration.
- * The customer considers cost the primary concern and is not worried about performance, security, or visibility.
- * The customer is a small business with about 60 employees and needs a simple, plug-and-play solution.

NEW QUESTION 77

You are proposing an Aruba Instant On solution to a customer who is also considering Meraki. Which key Aruba Instant On advantage should you point out?

- * Instant On gives customers the power of AIOps, while Meraki solutions have limited intelligence.
- * Instant On solutions can seamlessly grow into Aruba ESP solutions, while Meraki limits growth
- * Instant On licensing lets customers license for specific features, while Meraki has an all-in-one license.
- * Instant On provides more management options than Meraki, but at a lower TCO.

NEW QUESTION 78

A customer asks what makes Aruba AIOps different from other types of troubleshooting tools. What should you explain?

- * Aruba AIOps provides recommendations of the service level expectations for IT to set baselines.
- * Aruba AIOps relies on troubleshooting technologies, such as SNMP traps, that IT is probably already using, but presents the traps in a central dashboard.
- * Aruba AIOps not only points out problems, but it also provides actionable recommendations such as the precise AP settings to adjust in order to solve issues.
- * Aruba AIOps identifies if one AP switch port or WAN link is down.

NEW QUESTION 79

As customers deploy more Internet of Things (IoT) devices, what is one implication for potential Aruba customers?

- * Continuous monitoring and NAC cannot detect IoT devices because they do not appear like mobile and BYOD devices on network management software.
- * Most IoT devices introduce vulnerabilities because they don't utilize any standard set of security defenses.
- * IoT devices require special management software because they use different wireless standards than the standards that most wireless devices are built for.
- * IoT devices require cloud management and data storage, so customers need to have a hybrid infrastructure in place.

NEW QUESTION 80

As customers deploy more Internet of Things (IoT) devices, what is one implication for Aruba sales opportunities?

- * Customers are less likely to be interested in cloud applications as they turn their attention to the network edge.
- * Customers are more likely to want a CAPEX model for network infrastructure to offset operating costs for IoT.
- * Customers are more interested in proprietary end-to-end solutions than in solutions with multi-vendor support.
- * Customers are increasingly interested in network access control (NAC) and continuous monitoring for anomalies.

NEW QUESTION 81

What is a key advantage of Aruba Central, as compared to Cisco and Cisco Meraki?

- * Aruba Central provides single-pane-of-glass management for the complete network, while Cisco offers many different product lines with different management tools
- * Aruba Central avoids integration with third-party tools, while Cisco relies heavily on third-party integration to expand its features.
- * Aruba Central offers built-in authentication and policy enforcement, and granular visibility, while Cisco has separate solutions for these features.
- * Aruba Central software uses a perpetual licensing model, while Cisco uses a confusing, subscription-based licensing model

NEW QUESTION 82

What should companies do in response to changes in how data is generated?

- * Disconnect the edge from the cloud to protect sensitive data from unauthorized access
- * Establish flexible channels that move the vast amounts of data generated in the cloud and data center to the edge.
- * Create an edge-to-cloud architecture that supports processing data at the edge.
- * Create powerful networks that backhaul all data generated at the edge to the data center.

NEW QUESTION 83

How does Aruba recommend that companies overcome network management challenges?

- * Companies should use cloud management to obtain greater visibility and control over the complete network from a single tool.
- * Companies should eliminate factors that are causing management issues, such as IoT devices and employees working from home.
- * Companies should create many small teams that manage each segment of the network individually with specialized tools.
- * Companies should invest more resources in a distributed IT staff, with members at each branch site to deal with problems locally.

NEW QUESTION 84

A customer wants an Aruba Zero Trust Security solution that provides authentication and role-based access control. What are the minimum components required for this solution?

- * Unified Infrastructure and Aruba ClearPass Policy Manager
- * Aruba ClearPass Device Insight and Aruba 360 Security Exchange
- * Aruba Unified Infrastructure and Aruba 360 Security Exchange
- * Aruba ClearPass Policy Manager and Aruba ClearPass Device Insight

NEW QUESTION 85

What is the Aruba Experience Edge Platform?

- * It is an experience-driven portal that provides access to a partnership ecosystem with Aruba technology partners.
- * It comprises the suite of products in the Aruba SD-WAN solution, including edge gateways and centralized gateways.
- * It is an analytics-driven security framework that includes Aruba IntroSpect, RF Protect, and ClearPass.
- * It comprises the Aruba infrastructure, software, and partnerships that work together to improve user network experiences.

NEW QUESTION 86

You are proposing an Aruba ESP (Edge Services Platform) solution for a customer's campus. The solution includes a Unified Infrastructure with Aruba APs, Aruba gateways, and Aruba CX switches.

The customer asks about the protection that the solution will provide for real-time and mission-critical applications.

What is one key point that you should make?

- * Aruba Central can be deployed as an active-standby cluster at the customer's site to protect applications from downtime.

- * Active/active clustering in gateways and Virtual Switching Extension (VSX) in Aruba CX switches protect these applications from downtime.
- * The customer only needs to be concerned about gateway redundancy, and redundant gateways protect traffic with active-standby operation.
- * Air Slice in Aruba APs and Aruba CX switches provide end-to-end protection for these applications.

NEW QUESTION 87

What is an example of how Aruba Central improves day-to-day network operations?

- * It offers a simple interface and self-service portal. In which users can log In and easily solve their issues on their own.
- * It gives IT visibility across the complete network so that IT can better determine the source of issues.
- * It gives IT deep visibility into issues on the server-side, whether servers are on-prem or in the cloud.
- * It provides agents, which IT can Install on endpoints to automatically remediate network issues.

NEW QUESTION 88

A large entertainment venue needs a location-based solution to enhance the guest experience, and you have recommended Aruba Meridian and beacons. What is one benefit of Meridian that you should emphasize?

- * It integrates with Aruba ClearPass to track users' location and log suspicious activity, this improves the security of the venue and protects the customer's assets.
- * It provides proactive testing of the performance of the guest user network, which ensures that guests have a good experience and are satisfied.
- * It has built-in Bluetooth-based analytics, which give the customer more insight into how guests are using the space and interacting with the venue's mobile app.
- * It delivers wayfinding services based on GPS. Because GPS is the best option for large indoor environments, guests have a better experience.

NEW QUESTION 89

Which Aruba solution works with Aruba AI Insight to automate troubleshooting workflows and reduce the troubleshooting time?

- * Aruba Device Insight
- * Aruba
- * Aruba Security Exchange 360
- * Aruba Search

NEW QUESTION 90

A customer has a management solution that provides RF-metrics for the wireless solution, but this information is not enough to identify the source of all connectivity issues.

The customer needs one management solution that will reduce helpdesk tickets and go beyond RF analysis.

Which feature of Aruba management solutions should you emphasize to this customer?

- * AppRF
- * User and Entity Behavior Analytics
- * VisualRF
- * Connectivity Health

NEW QUESTION 91

Your customer is considering Aruba ClearPass for policy management, but suggests Microsoft's Active Directory is enough of an access control system to protect the enterprise network.

How should you counter this objection?

- * Active Directory authenticates users, but true network access control must define who and which devices can connect to which devices, data, infrastructure, and apps, as ClearPass does.
- * While Active Directory can define access controls for users based on factors such as identity and type of connection, it does not provide machine learning to track user behavior, as ClearPass does.
- * Microsoft's Active Directory has been proven by multiple security analysts to be easily hackable, so it requires ClearPass's more secure credential repository to enhance it.
- * Active Directory alone is not enough, but when it is integrated with the role-based access firewall, the combined solution functions as a mobile device management solution.

NEW QUESTION 92

What is an advantage of the Aruba Software Platform? (Select two.)

- * It makes the underlying infrastructure smarter, helping to deliver contextual experiences for end users and line-of-business teams.
- * It uses proprietary technologies that prevent third-party integration, providing more sales opportunities for Aruba.
- * It embeds the ArubaOS-CX Network Analytics Engine (NAE) into all wired and wireless infrastructure to improve security.
- * It is the industry's first WLAN software platform that offers exclusive cloud deployment so that customers have a single simple choice.
- * It is programmable, with an API-first design that helps to encourage automation and integration.

NEW QUESTION 93

A retailer has large stores that have Inconsistent 5G coverage, which leads to complaints from customers. The retailer wants a simple way to give customers the 5G experience. Which Aruba feature should you emphasize to address these goals?

- * Dynamic Segmentation
- * Air Pass
- * Smart Rate
- * Zero Touch Provisioning

NEW QUESTION 94

A small customer compares switches based on price, but also has some advanced needs. You want the customer to understand why HPE OfficeConnect 1950 switches are the best solution for the company.

How would you sell the value of the HPE OfficeConnect 1950 Switch to this customer?

- * This switch provides basic connectivity, plug-and-play simplicity, and security for an attractive price point.
- * This switch is optimized for small businesses that need high performance and advanced features such high-speed uplinks and stacking.
- * This switch is an unmanaged switch for remote offices that need entry-level features such high-speed uplinks and staking.
- * This switch provides plug-and-play deployment for customers who require up to 100 GbE uplinks and advanced features such as dynamic segmentation.

NEW QUESTION 95

A customer is concerned about unique Aps and wireless denial of service (DoS) attacks.

Which Aruba security feature should you discuss?

- * Policy Enforcement Firewall (PEF)
- * IntroSpect
- * deep Packet Inspection (DPI)
- * RFProtect

NEW QUESTION 96

What business benefit does Aruba AirMatch provide?

- * better load balancing and availability for controllers
- * enhanced user experience in dense environments
- * simpler troubleshooting with AP and client tracking
- * better security through matching policies on wireless and wired

Certification Topics of HP HPE2-W07 Exam

Certification Topics of HP HPE2-W07 Exam with different percentages:

- Aruba Unified Infrastructure - Campus Access 13%- Aruba Cloud Solutions 10%- Aruba AIOps 10%- Aruba Unified Infrastructure - SD-Branch 10%- Aruba Small Business Solutions 7%

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